

Orange and Blue.

ALABAMA POLYTECHNIC INSTITUTE.

VOL. VIII.

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NO. 4.

How to Get, and Keep, a Position.

By James J. Hill, President of the Great Northern Railway, in December Success.

"Lax methods, unkempt hair, soiled fingers, a necktie awry, and confused speech, are some of the faults that destroy the chances of an applicant."

It is one thing to get a position, it is another thing to keep it. Getting a position requires tact, forcefulness and perspicuity; keeping a position is an art. Getting positions is accomplished by a large number of men and women, but the number of those who can keep positions is but a small percentage of the whole.

When one starts forth to look for a position, he must possess the qualities of cleanliness, clearness and perspicuity. One reason for this is that so much depends upon the first impression. Lax methods, unkempt hair, soiled fingers, a necktie awry, and confused speech, are some of the faults that destroy the chances of an applicant. When a man who is conducting a successful business advertises for a junior or a private secretary, he goes to his office and finds several dozen applicants awaiting him. He hears them, one by one, and notices that this young man has failed to polish his shoes, that that young man talks with a discordant slang, that so-and-so is carrying the end of a cigarette in his yellow, nicotine-stained fingers, or that Miss This-and-that is over-adorned with cheap jewelry. He finds that one young man is utterly incapable of expressing himself clearly, and that another has a newspaper with the chart of the horse races sticking from his pocket. Each applicant is denied a chance because his outward appearance arouses suspicion; and the merchant sick, disheartened, and disgusted with humanity, goes home, or to his club, to forget his unpleasant half-day. These statements may seem exaggerated, but they are the plain, unvarnished experience that business men encounter every day. Frequently employers are obliged to engage slovenly, untidy men and women they dislike, because the advances of their business demand more workers and the right kind is not to be had; but you may be assured that, when business slackens, such employees are the first to go.

A STRONG IMPRESSION IS MADE BY CLEAR AND CONCISE STATEMENTS.

In all matters it is best to speak plainly. Clear, concise, transparent expressions are the ones that carry the most weight. Speech is a wonderful indicator of character. The art of speaking plainly and clearly is as necessary a part of one's education as are the rudiments of arithmetic, and, if I were a school-teacher, I would institute regular lessons in conversation and expression. A man who can talk without making his listener wonder if he were reared in the domain of incomprehensibility is the man who will have the first chance.

An employer wants a man who can explain himself, and whose conversation shows that its fountain is a clear, clean mind. We like a touch of vigor in one's speech, but we loathe a hint of egotism or a mole-cule of self-praise. We like a man who can say, "I will try," with the firm conviction that he will try, but we dislike the man who says, "Why, that's easy!" and arrives at a conclusion of his worth before he knows what he is going to do.

The steady-growing business concerns, the great mercantile houses, and the commercial consolidations of the United States have discovered that the men who will conduct the affairs of the future are the men who have been trained for that purpose. The man who will have worked his way from the lowest rung will be the man who will ultimately determine the destiny of the business concern. Our vast business enterprises are becoming larger every year. No man can be trusted with the management of one who does not know every fractional part of the working of that concern with which he is connected, and who has not been a part of the working. Hence the importance of giving work to men and women who will keep the best interests of their employers at heart, and blend them with their own.

If you seek employment as a stenographer, let your appearance tell that you are a stenographer; if you seek employment as a coal heaver, let your appearance show that you are a coal heaver. I do not mean that the stenographer shall be gay with cheap jewelry or redolent with the lingo of the typewriter, nor do I mean that the coal heaver shall be black, grimy, and unwashed. But I do mean that you must aim straight at your point; that you must show, first of all, by clear expression, by ready answers, by a polite, gentle, yet vigorous manner, that you are ready to fill the place to the best of your ability. Our country is full of old men who are still looking for positions, because they have failed to master this important factor of application. Be positive that you can do the work you seek. Never take a place simply to have something to do, for you will only waste your time, and, in a few years, you will be forced out of your position on the charge of incompetency. Be sure that you are willing to do what your employer wants you to do. When you approach a business man to apply for a position, do so in a manner that will make a pleasant impression on him; and, whether you apply for a position as an office boy or cashier, let him know that you are going to work for his interests. Show him clean hands and clear eyes, and that you are ambitious and can prove your character. Do not make promises which you know you may not be able to carry out. Argue the point of salary as little as possible, unless you are asked to accept a starvation figure, and I do not believe that the American lives who does not consider the laborer worthy of his hire. Be firm in your convictions. Never whine or complain. Never tell why you did not succeed in your last place, unless your new employer demands such an explanation; then make it, briefly, and tell the truth. Above all things else, show that you want to take an interest in employer's business, and that you are

a clear-headed, clean-minded, careful, observing person, with excellent habits and a determination that is not bounded by a desire to do nothing more than a day's work simply because you are obliged to work. It is needless for me to waste space in telling how to apply for a position; I take it for granted that all know the importance of neat, correctly-spelled, grammatical letters.

Having secured your position, how shall you keep it? First, and always, by being absolutely and strictly honest, for honor and character are man's greatest promoters. They stimulate energy and promote confidence? After an employer finds out he has an energetic clerk, in whom he can place absolute confidence, that clerk's future is a very promising one.

Go to work with slow, steady, determined effort. Don't grab your pen or shovel as if you knew just what you are expected to do without explanation. Don't give your employer the impression that he has secured a man who is using his brains simply to figure out how far his weekly wage will go,—it will pay only the rent and buy the food, or if it will go so far as to permit of two theater tickets and a new collar for the dog. Perhaps, you think your employer cannot detect such thoughts. He is perhaps, a keen man, has probably employed scores before you, and has had much practice in reading the expressions of men.

When luncheon or closing time is approaching, don't begin to prepare for leaving twenty minutes beforehand. I know a young man who stopped work regularly at 11:40 a. m., and at 5:10 p. m., in order to have plenty of time to "wash up," arrange his cuffs and tie, and brush his hair, so that he could leave promptly at 12 o'clock, for luncheon, and at 5:30 p. m., when the store closed. It was some years ago. That man is still looking for a "good job." He has had more than a dozen. He knew how to get them, but he never acquired the art of keeping them. Don't be afraid of trying to do more than is expected of you. This has been the cause of many a man's failure. The bookkeeper who gives up a theater party or an evening social, in order to try and complete a balance sheet does not escape his employer's notice. He has shown willingness and has given the "boss" good evidence that he regards his interest before his own pleasure. You may make mistakes; but, if you do, say so, and make your amends by trying to correct them. Never lie about a mistake, for such a course adds cowardice to an already unpleasant condition.

IF YOU LOSE YOUR TEMPER, DO NOT LOOK FOR IT.

Determined effort, with an inclination to learn and to improve,—to master the details of the work you are assigned to do,—will greatly modify the hard, unpleasant tasks that fall to one's lot in every position.

Always remember that, next to honor, the quality that counts the most is personality. While many will tell you that personality is a gift just as surely as is the art of composing music, let me assure you that nothing else can be acquired as easily as personality, if one has the mind and the inclination to acquire it. A bad temper, a sour disposition,—becoming

cross and petulant when denied your way, speaking with sharpness when a kind word can just as easily be uttered, and letting anger have its sway,—are faults that may be overcome if one earnestly and persistently tries to do so. They hinder the acquirement of a desirable personality, and so lessen one's advancement; and, more than all besides, they shorten life. Personality is nothing if it is not the companion of politeness. No man wants to keep a person in his employ who is not polite. Never let a harsh or impolite personality be the weak link in the chain of your qualities. If it is, you can rest assured that it is the easiest link to strengthen. I do not mean to infer that one should be maudlin and putty-like in order to produce personality, or that he should assume politeness. Such a condition or attempt never exalts a man; it simply makes him appear false in the eyes of his employer. Nature made all of us to act naturally. A bad temper can be expurgated the same as any other vice. Don't confound anger and firmness. We admire a man who can assert his rights and stand by them, and we more than respect a man who can say "No," with vigor and purpose, when "No," should be said; but we rightly despise a person who scolds and vociferates.

You can hold your position if you fit yourself to its mold so as to fill every crevice. Be like a cake. At first it is a soft, spongy dough, and is poured into the mold which it but half fills. As it bakes, it rises, and crowds every dent in the mold. Not contented, it bulges over the top; it makes a cake larger than the mold will hold. So, young man and young woman, be larger than your mold. After you have filled every crease and crevice of your position to advantage, work out at the top. It is the largest cake that brings the most money.

Always keep your promises. Your employer will never ask you to do more than is possible. Remember that an unfulfilled promise is as bad as a downright untruth. Live within your means. Never let a month pass that you do not put something in the bank. Saving is the first great principle in the foundation of success. Dress neatly and plainly, for an employer marks a man as a fool who appears himself with extravagance and glaring colors. Never try to win the favor of your employer by slandering your fellow workers. Slander always sticks. Show kindness to your fellow employees, but do not let it be forced kindness, for that deserves no thanks. Resolve slowly, and act quickly. Remember, it is better to be alone than in bad company; that you cannot give your employer or yourself full value, if you try to work after a night of dissipation; that silence, like cleanliness, is akin to godliness, and that a clear conscience gives sound sleep and good digestion, and clothes one in an impregnable coat of mail.

Last, but not least, remember that out of business hours your home deserves most of your attention. The employer feels an immediate confidence in a man or woman whose home is free from extravagance, enmity, contempt, wrath, strife, envy, and opposition. Keep happiness in your home, and you will create strength and efficiency for your work.

Good material for baseball is said to be more numerous than in former years, if this be so, we can turn out a fine team this season, provided the men do hard, conscientious work. A good baseball team is a thing Auburn has not had many times and the opportunity presented this year should be grasped and a team that we can be proud of turned out.

The S. I. A. C. will meet at Chapel Hill and some very important problems will be presented to it. There will be an effort made to have the constitution revised. Several colleges which have been "fired" out of this Association will apply for admission. There is a clause in the constitution which says no man can play on one college team who played on another college team the year before. There is a strong faction in favor of rejection this clause. If this is done we may be sure that football and baseball in the South will become more and more tinted with professionalism.

Short Paragraphs.

Coach Stagg, of the University of Chicago, proposes to measure his football candidate by horse power. Any candidate, to be eligible for the team, must show at least two horse power.

Harvard, Yale, Brown, Pennsylvania, Princeton, Cornell, Michigan, Iowa, Nebraska, Stanford, California, Indiana, Wisconsin and Minnesota support daily papers.

The class of '92 of Columbia has given to that University a solid silver loving cup, which will be presented at the end of the present football season to the man who makes the best record in punt kicking.

At Yale a bronze plate will be placed on the flag stones before Osborn Hall to designate the site of the first college building.

The Harvard Athletic Association has disposed of about \$8,000 worth of membership tickets this season.

Nearly \$16,000,000 has been given to the colleges of this country since the 1st of last June.

Yale and Harvard will give a joint concert at Boston the night before the football game.

Coach Brown, of the Buffalo team, after the recent game with Michigan, said: "Michigan can defeat any team in the East." It will be remembered that Buffalo beat Columbia 5 to 0, who in turn held Yale to a 10 to 5 score. There seems to be an element of truth in Coach Brown's remark, as the Michigan Buffalo score was 128 to 0.

The Yale-Harvard chess match will be played the night before the Yale-Harvard game at Cambridge. Each University will be represented by ten men.

The annual West Point-Annapolis football game was played this all on Franklin Field, Philadelphia, Nov. 30th.

The first issue of the University of Chicago Weekly was printed in green in honor of the freshman class.

The Orange and Blue.

Published every two weeks by the Students of the Alabama Polytechnic Institute, Auburn, Ala.

BOARD OF EDITORS:

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CHURCH DIRECTORY.

Methodist Church—Rev. J. B. K. Spain pastor. Services every Sunday, 11 a. m. and 7 p. m. Sunday School, 9:30 a. m. Professor Thach, superintendent. Prayer meeting, Wednesday 7 p. m.
Baptist Church—Rev. A. Y. Napier, pastor. Services every Sunday 11 a. m. and 7 p. m. Sunday School 9:30 a. m. Prof. J. F. Duggar, superintendent. Prayer meeting Wednesday 4 p. m. B. Y. P. U., Sunday, 4 p. m.
Episcopal Church—Rev. R. C. Jeter, rector. Services every Sunday except 2nd Sunday in each month, 11 a. m.
Presbyterian Church—Rev. E. P. Davis, pastor. Services on the 2nd Sunday of each month, 11 a. m. and 3 p. m. Sunday School 9:30 a. m., Dr. Cary, superintendent.
College Y. M. C. A.—Sunday 3 p. m. Y. M. C. A. Hall, College Building.

COLLEGE DIRECTORY.

Wirt Society—W. B. Hamilton, President.
Websterian Society—P. S. Haley, President.
Y. M. C. A.—G. W. Snedecor, President.
Athletic Advisory Board—W. D. Willis, President.
Football Team—T. Bragg, Manager; H. P. Park, Captain.
Baseball Team—W. M. Askew, Manager.
Track Team—
Glee Club—A. F. Jackson, Manager.
Bicycle Club—Prof. C. L. Hare, President.
Tennis Club—D. W. Peabody, President.
Society of Alumni—Prof. C. L. Hare, President.

FRATERNITIES.

Alpha Tau Omega, Kappa Alpha, Phi Delta Theta, Sigma Alpha Epsilon, Sigma Nu, Pi Kappa Alpha and Kappa Sigma.

The class games after Christmas will do a great deal towards developing material for next year's team. There should be much interest shown in these contests; if this be the case, there will be no doubt but that the interest in next year's team will be at the highest point and that we will have one of the strongest, fastest teams we have ever had. Our financial situation next season will not be the puzzle that it has this year. We will not be hampered by any doubts as to how our finances will turn out.

Examinations are on now and all the students are "cramming" up hard for them.

The receipts from the Atlanta game go far to relieve the disappointment caused by our failure to win the game. As Manager Bragg's report to the Advisory Board shows, we will start off next season with about four hundred and fifty dollars.

The trip down to Montgomery was very enjoyable and it is to be hoped that it was productive of much good. The convention was held in the Capitol, and it seems

from the way the boys attended that there was much interest manifested in this line.

The selection of Billy Williams as coach for the 1902 season will be highly satisfactory to all the students. The only obstacle that now seems to be in the way is whether or not he can so arrange with the members of the law firm with which he is connected as to accept this position once more. His efficiency no one can doubt. He has turned out a marvelous team considering the quality of the material with which he had to deal.

Praise from Auburn.

AUBURN, ALA., Nov. 30, 1901.
Col. Thos. D. Boyd, President La. State University and A. and M. College, Baton Rouge, La.
DEAR COL. BOYD:—On behalf of the "Committee on Athletics" of our Faculty, of which I am Chairman, I beg to express our thanks for the kind and hospitable treatment accorded to our football team by the officers, Faculty, Alumni, and Cadet Corps of your institution upon the occasion of the recent visit of our team to Baton Rouge.

All of our men, individually and collectively, speak in terms of most unqualified praise of the cordial and warm-hearted hospitality of which they were recipients during their stay in your city, and this feeling of appreciation of the courtesies extended our team is also shared by the members of our Committee, our Faculty and the whole student body as well.

The members of our team stated that never in their experience have they met with such fair, generous and sportsmanlike treatment at the hands of their opponents, and that nothing which could contribute to their pleasure and welfare was left undone by their hosts.

The creation of such an "entente cordiale" between the teams and student bodies of our different institutions tends to elevate the tone of our intercollegiate competition in Athletics as nothing else can, and your institution has shown that it is possible to so conduct such contests that even defeat would have left no sting in the hearts of our team.

That our men brought such a good account of their treatment at the hands of the officers and students of your college was no surprise to me, as a connection of nearly seven years with the L. S. U. gave me an acquaintance with the "esprit de corps" which pervades that institution, and I felt that our team would bring back none but pleasant memories of their visit.

Our coach and men also bear strong testimony to the excellent and sportsmanlike playing of your team. They state that the score gives no idea of the hard work involved in winning the game, and that your men gave them many anxious moments during the progress of the contest.

With kindest regards to yourself, Mrs. Boyd, and my former colleagues in your Faculty, I am

Yours very sincerely,
B. B. Ross.
—From the Reveille.

Recent Accessions to the Library.

The Observations of Henry. By Jerome K. Jerome.
A Woman Tenderfoot. By Grace Gallatin Seton-Thompson.
Recollections of a Georgia Loyalist. By Elizabeth L. Johnston.
Mr. Dooley's Philosophy. By F. P. Dunne.
Life and Letters of John Q. Broadus. By A. T. Robertson.
Elizabeth and Her German Garden. Anonymous.

The Divine Pedigree of Man. By T. J. Hudson.

A Short History of Modern English Literature. By Edmund Gosse.

With Both Armies in South Africa. By Richard Harding Davis.

The Gospel of Wealth. By Andrew Carnegie.

The New Epoch for Faith. By George A. Gordon.

The History of the Higher Criticism. By Henry S. Nash.

George Selwyn: His Letters and His Life. By Roscoe Clergue.

A History of Bohemian Literature. By Count Heitzow.

I Go a Fishing. By W. C. Prime.

America's Economic Supremacy. By Brooks Adams.

Studies Scientific and Social—2 Vols. Alfred R. Wallace.

Everyday Birds. By Bradford Torrey.

Birds in the Bush. By Bradford Torrey.

The Woodpeckers. By Fannie H. Eckstorm.

Squirrels and Other Fur-Bearers. By John Burroughs.

Pleasures of the Telescope. By Garrett P. Servis.

The Nineteenth Century: A Review of Progress. By Chas. C. Nott and Others.

The Progress of the Century. By A. R. Wallace and Others.

The Transit of Civilization. By Edward Eggleston.

The American Negro. By William Hannibal Thomas.

Some Ill-Used Words. By Alfred Ayres.

Life and Times of William Lowndes. Mrs. St. J. Ravenel.

Where Black Rules White: Hayti. By H. Prichard.

North Georgia Sketches. By Will N. Harben.

Five Years of My Life. By Alfred Dreyfus.

American Engineering Competition.

China: Travels in the Middle Kingdom. By General James H. Wilson.

Thomas Jefferson. By Henry C. Merwin.

James B. Eads. By Louis How.

John Marshall. By J. B. Thayer.

Peter Cooper. By R. W. Raymond.

William Penn. By George Hodges.

Lewis and Clark. By W. R. Lighton.

Ulysses S. Grant. By Walter Allen.

Benjamin Franklin. By P. E. More.

Andrew Jackson. By William Garrett Brown.

Switzerland. By Karl Baedeker.

Great Britain. By Karl Baedeker.

London and its Environs. By Karl Baedeker.

The Great Boer War. By A. Conan Doyle.

The Story of the Boers. By C. W. Vander Hoogt.

With the Boer Forces. By H. C. Hillegas.

A History of Italian Literature. By Richard Garnett.

America's Working People. By C. B. Spahr.

Puritan and Anglican Studies in Literature. By Edward Dowden.

The Life and Literature of the Ancient Hebrews. By Lyman Abbott.

The Teaching of Latin and Greek. Bennett and Bristol.

Sharps and Flats.—2 Vols. By Eugene Field.

A History of Spanish Literature. By J. Fitzmaurice-Kelly.

My Autobiography. By F. Max Mueller.

Judging Live Stock. By John A. Craig.

A Pronouncing Musical Dictionary. By W. Ludden.

Manual of Harmony. By E. F. Richter.

Alabama Polytechnic Institute

(A. & M. COLLEGE.)

AUBURN, ALABAMA.

COURSE OF INSTRUCTION—The courses of instruction include the Physical, Chemical and Natural Sciences with their applications; Agriculture, Mechanics, Astronomy, Mathematics, Civil and Electrical Engineering, Drawing, English, French, German and Latin Languages, History, Political Economy, Mental Science, Physiology, Veterinary Science and Pharmacy.

LABORATORY INSTRUCTION—Laboratory instruction and practical work are given in the following departments: I. Chemistry. II. Engineering. Field Work, Surveying, etc. III. Agriculture. IV. Botany. V. Mineralogy. VI. Biology. VII. Technical Drawing. VIII. Mechanic Arts. IX. Physics. X. Electrical Engineering. XI. Veterinary Science. XII. Mechanical Engineering. XIII. Pharmacy.

LOCATION—The College is located in the town of Auburn, sixty miles east of Montgomery, on the line of the Western Railroad.

BOARDING—The College has no barracks or dormitories, and the students board with the families of the town of Auburn, and thus enjoy all the protecting and beneficial influences of the family circle.

EXPENSES—There is no charge for tuition. Incidental fee per half session, \$2.50; Library fee per half session, \$1.00; Surgeon's fee per half session, \$2.50; Board, per month, \$9.50 to \$15.00.

These fees are payable \$6.00 on matriculation and \$6.00 on February 1st.
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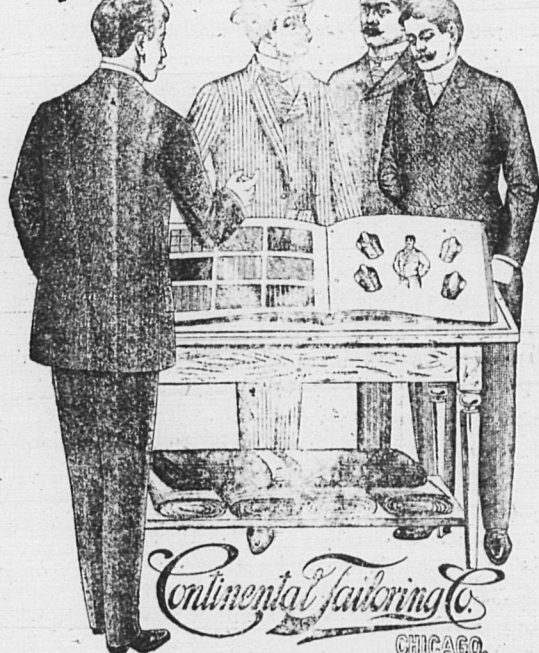
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BRIEF LOCALS.

W. B. HAMILTON, Editor.

"Pap" Williams, class of '01, visited his home at this place last Saturday and Sunday.

Miss Carrie Trawick, of Opelika, is visiting Miss Dollie Scott.

An entertainment was given to the members of the Epworth League on the evening of the 29th of November, at the home of Miss Jones.

John Skeggs, class of '01, was in town among his many friends last Sunday.

Cadet Lieutenant Houston was called home last week on account of the sickness of his mother.

Dr. O. D. Smith and Rev. J. B. K. Spain attended the annual meeting of the Alabama Conference at Greenville last week.

We all regret very much that Rev. J. B. K. Spain has been transferred to the Texas Conference.

"Jim" Powell, class of '01, was seen in town a few days ago.

W. B. Patterson, of Montgomery, a former study of this college, spent a short time with his brother just before Thanksgiving Day.

Mr. E. P. Guerraht, who was once a student in Agriculture, of this college, spent a few days in town last week among friends.

Dan Haynes, class of '01, made a short visit to this place several days ago.

Col. B. S. Patrick attended the football game at Atlanta on Thanksgiving Day, and went from there to his home in South Carolina and spent several days. Mr. A. F. Jackson acted commandant during his absence.

Cadet Billingsley visited his home near Tallassee on Thanksgiving Day.

Cadet Bradford made a business trip to Loachapoka last Saturday.

W. L. Noll, class of '01, visited his brother here last week.

Miss Allie Glenn and her niece, Miss Helen Glenn, are visiting relatives at Savannah, Ga.

Miss Adams, who has been visiting Miss Mary Drake, left for home at New Decatur last Monday.

Cadets Kimball and Wear visited their homes at Opelika last Saturday.

Misses Grace Bevan and Carrie Harris, of Opelika, visited Miss May Ree Harris, of this place, last Sunday.

By reason of the generosity of Col. J. M. Falkner, of Montgomery, and President Wickersham, of the Western Railway, the Faculty and Battalion were given free transportation to the Good Roads Convention held at Montgomery last Thursday. All enjoyed the speeches that were made and it is certain that our time was well spent.

Dr. Murray, of Montgomery, lectured in the college chapel last Friday. All present were well entertained and received much benefit.

On Monday evening, December 9th, Mr. M. O. Eldridge gave an illustrated lecture on "Good Roads of the World." He presented stereoptican views of all the most famous roads of the world.

The Presbyterian Ladies' Aid Society gave a reception at the home of Mrs. C. A. Cary to Presbyterian students on last Saturday evening. All were thoroughly entertained, for which all are indebted to Mrs. Cary.

A banquet was given to the football boys on last Saturday evening in

college chapel. Most all the football boys were out and enjoyed the evening very much.

It might be well to inform "Cadet" H. W. P. that "It is, the early bird that catches the worm." Especially is this so in the proper study of "Bug-ology."

Cadet "Father" Lide took a flying trip from a caboose to Montgomery a few days ago. On arriving at Montgomery, he plunged headlong into terra firma and was not received very gently. The sudden stop gave him a very unpleasant shock.

"Mike" Harvey, class of '01, is spending a few days at his home in this place.

MANAGER'S REPORT

Auburn Football Season of 1901.
To the Athletic Advisory Board:

I, Thos. Bragg, as Manager of the Auburn Football Team for the season of nineteen hundred and one, desire to make the following report on the finances for said season.

The following are the receipts for the season from various sources:

Collected from student body	\$240 85
Gilbert W. Welden's Entertainment	15 80
Auburn vs. Montgomery game	18 67
Auburn vs. University of Nashville game	1 20
Auburn vs. University of Georgia game	902 00
	\$1,178 70
Balance in Treasury beginning of season	69 18
Total Receipts for season	\$1,247 70

The following are the expenditures for the season:

W. M. Williams, Coach, salary	\$500 00
W. M. Williams' expenses to Atlanta	9 48
W. M. Williams' expenses to Montgomery	4 54
T. Bragg, Manager, expenses to West Point	3 24
T. Bragg, Manager, expenses to Montgomery	5 04
Park, Captain, expenses to West Point	1 74
Bob Frazer, salary	25 00
Jim Teat, salary	9 00
Training Table	90 40
T. A. Flanagan	53 05
Lazarus & Pomeroy	6 25
J. W. Harris	3 20
J. A. Cullars	1 00
R. W. Burton	35
J. W. Wright	55
W. B. Gullatte	23
Loss on Vanderbilt game	29 70
Loss on North Carolina game	28 00
General Expenses	33 77
Total	\$805 70
Balance in Treasury	\$442 00

Respectfully submitted,
THOMAS BRAGG, Manager.

Wirt Society.

The annual debate between the Wirt and Websterian Literary Societies took place on the night of Nov. 30th in Langdon Hall.

The subject for the occasion was: "Resolved, That Labor Unions are a Greater Menace to the Commonwealth than Large Combinations of Capital."

The subject was well discussed, and showed that the speakers had given deep thought to the subject.

The Websterians won the debate.

Boys, come out to our meetings and let us do some good work. We have lost this time but we must not be discouraged, we can win on February 22nd and we must win.

The Society met on December 7th, and debated the following subject, "Resolved, That the Average Young Man of Today has Greater Opportunities to Make Life a Success Financially than His Forefathers had."

The following officers were elected at this meeting:

President—C. H. Billingsley.
Vice-President—J. E. Holt.
Secretary—W. W. Rutledge.
Treasurer—B. L. Shi.
Critic—H. E. Werner.

The Society decided not to have any more meetings until after the Holidays. Boys, come out regular after the Holidays.

C. H. B.

Football Banquet.

The annual banquet given in honor of the football team, occurred Saturday evening, December 7th, and was a success in every particular. Prof. B. B. Ross was toast master and disposed of his duties in a very excellent manner.

The first talk of the evening was by Prof. Ross on Foreign Athletics. His talk was very interesting, especially attractive and entertaining was his humorous illustration of how far different would be such a celebration in Germany, the entire menu being limited to beer.

Dr. Petrie responded to the toast, "Football Problems," in a very excellent manner. All of the problems that he mentioned are very important and immediate heed should be given to them. Among the points mentioned by him, the following deserve special mention: (1.) The importance of giving a banquet to the winning class team. (2.) The necessity of an after-Christmas practice. (3.) The importance of having the same coach year after year. (4.) The problem of having studies so arranged as not to interfere with foot-ball.

Prof. Thach gave a very interesting talk in his response to the toast, "Observations from the Side lines." His talk was highly entertaining. He illustrated the different emotions of a side-liner during the progress of the game by reference to himself during the Auburn Georgia game on Thanksgiving. He told of the depressing feeling that he experienced while our goal was in such danger, and of the joy he felt when the tables were turned on our opponents.

Mr. Harry Smith, an old Auburn player, made a short talk in which he contrasted the great difference in football tactics of today with those at the time he was a player.

Manager Bragg responded to the toast, "The Season of 1901." He gave an interesting talk about the financial situation.

Capt. Park gave a short toast on the "Varsity."

Mr. Jackson responded to the toast, "The Scrubs."

Coach Williams gave a short but highly entertaining talk. He reviewed briefly the false charges that had been brought against our team and how these had their origin.

The entertainment was closed by voting thanks to the ladies who had contributed so largely to the success of the occasion. College yells were then given.

The Y. M. C. A.

At the weekly meeting of the Y. M. C. A. last Sunday afternoon Mr. Haley gave a very interesting talk on Association Work. He brought out very clearly the work that has been accomplished by the different departments both at home and abroad. Considering how much good has been and is being done, it is astonishing to think how many boys in college are uninterested in this work. That it is a good thing cannot be questioned. It has been tested in every country in the world and found to be a wonderful means of furthering the cause of Christ on earth.

No one can live unto himself. He may die unto himself, but to be alive means to grow. You are at all times exerting an influence for good or bad. In college life is this especially true where you are in closer touch with men toiling for the same goal and bearing burdens like unto the ones you yourself are bearing. You are surrounded by the same peculiar temptations and there is no easier way to lessen these temptations on yourself and on those with whom you come in contact with than by showing yourself on the side of Him who was able to overcome the greatest of temptations. To do this you must necessarily take a great interest in the Y. M.

C. A. in your own college. In no other way can you show a greater and nobler college spirit. There are many ways of showing college spirit, but the greatest is holding up Christ among your fellow students.

Young men, come out to the Y. M. C. A. meetings. In this and other ways make it a moving force for the right in your college. If you will do this you will be of inestimable help to yourself, to your fellowmen and to your country.

Yale's Bi-Centennial.

Yale has seen two hundred years of history. Her graduates, her undergraduates, and men from all over the globe have met together and have fittingly celebrated her two-hundredth birthday. Nearly six thousand graduates, and these are but half the total alumni, united with the twenty-five hundred students at this celebration. There were also present President Roosevelt, Secretary Hay, Admiral Sampson, and other noted Americans, while among the foreigners were the Marquis Ito, the learned delegates from the Universities of Oxford, Glasgow, Berlin, St. Petersburg, and other foreign centers of education. It must indeed have been a great spectacle, these thousands, all congregated to pay homage to this great University.

It is useless to attempt to give even a summary of the list of the great men whom Yale has produced. They are represented in every department of public life, from the Supreme Court Bench to the most obscure local positions.

In speaking of the spirit of Yale, a writer in The Outlook says: "Yale belongs to a small group of institutions which represent the earliest religious, intellectual, and political life of the American people. In its charter it is described as a school wherein young men may be fitted for Publick employment both in Church and Civic State, a phrase which happily describes the old College and of the modern University at New Haven. It has not been rich in men of letters, but it has been rich in men who have served the country in public life."

The spirit thus characterized is also the key-note of the address, said to be the most eloquent on the occasion, by President Northrop, of the University of Minnesota, "Yale in its relation to the development of the country."

Certainly no university can do better than to fit men who are to serve their country honorably.

May Yale meet with a continued success in her noble work.—Red and Black.

Cupid in a Race.

The Atlanta Constitution tells how the postmaster of Chicago was driven into a corner the other day by telegrams from a young lady in Kansas City: "Hold letters addressed to—, and to—."

What could it all mean?

As soon as the Burlington express could land the lady in Chicago, she hastened to the postmaster in person, and then the story came out. She had two lovers in the Windy City, both of whom had proposed by mail on the same day, and to each of whom the return mail bore answer; the one affirmative, the other negative. But horrors! the letters got mixed in the envelopes, and unless they could be recalled, there would be material furnished for another short daily novel. The postmaster was sympathetic. He discovered the letters, assisted the lady to exchange the envelopes, and was rewarded by an invitation to the wedding.—Ex.

Quite Different.

First Cadet.—What is the difference between a Christian scientist and a slim woman?

Second Cadet.—I don't know, what is it?

First Cadet.—One is a "hum-bug," the other, a "bum-bug."



The Patent Leather Shoe That Won't Break Thro'

Fit and wear, comfort and service—that's the story of Monarch Pats, the patent leather shoes that are different.

Long-lived shoes, because there's life in the leather; comfortable shoes, because they're made right.

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KEYS TO DELIVERY BOXES IN POST OFFICES.

POST OFFICE DEPARTMENT, WASHINGTON, D. C., March 20, 1901. Order No. 354.

That all renters of lock boxes and drawers be, and are hereby, prohibited from using keys not regularly obtained by themselves from their respective postmasters; that after April 1, 1901, each postmaster shall inform the renters of lock boxes and drawers at his post office that all except regular manufacturers of post office furniture and fixtures are enjoined from making or causing to be made any key or appliance by the use of which any lock box or drawer in a post office may be unlocked or opened; and that the several prohibitions of this order shall each constitute a condition to the renting and continued use of lock boxes and drawers, to which all applicants must agree when renting or re-renting a lock box or drawer.

W. M. JOHNSON, Acting Postmaster-General.

A. H. WHITMAN,

Dentist,

AUBURN, ALABAMA.

Office upstairs in Lipscomb Building.

9.63m

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 He makes them in his own
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Scarfs, Ties, Collars and
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 Stabilities and Festivities. Exchange
 Bought and Sold.
 MAGNOLIA STREET.

At a meeting of the old "Varsity"
 baseball players Walker was elected
 Captain; Alford has already been
 elected Manager. If these men be-
 gin work at once, there is no reason
 why we can't play baseball this year
 to win.

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Ladies'
Favorite.



SEE
THAT THIS
Queen
Quality
\$3.00
IS BRANDED
ON EVERY
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Oxfords,
\$2.50

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Styles for
Street,
Dress, House,
Outing.

T. A. FLANAGAN.

EXCHANGE COLUMN.

Lot's wife was discontented,
 And satisfied was not;
 She told her friends quite frequently
 She didn't like her (L)ot.
 And when she left Gomorah
 She with him found much fault;
 When she a pillar, cried,
 'You are not worth your salt.'—
 —Exchange.

I noticed she was pretty,
 I thought she smiled at me,
 And after I had passed by,
 I turned my head to see.
 A piece of banana peel
 My careless heel beguiled;
 I cracked a curbstone with my head.
 And then I know she smiled.—Ex.

(The following exchange is pub-
 lished by special permission from the
 Business Manager?)
 How dear to my heart is the cash of
 subscription
 When the generous subscriber pre-
 sents it to view;
 But the boy who won't pay, we refrain
 from description,
 For perhaps, gentle reader, that
 boy may be you.—Ex.

The New-Century Christmas.

HENRY TYRRELL.
 The stars that glitter in you sky
 Of midnight hush and wintry cold
 Seem eager with the tidings told
 To listening centuries gone by,—

To sing together, as they sang,
 In sweet sidereal confidence,
 Carols of hope for ages hence,
 That first o'er Bethlehem's hillside
 ring.

O century that wakest now
 To con-ciousness of love divine,
 What rich inheritance is thine!
 What golden promise binds the brow!

Promise of universal peace,
 With wisdom and the joy of life
 Unsullied and unweaved by strife;
 And, from oppression, full surcease;

Promise of man's unselfishness,
 Of nation-friendships, large and
 leal,
 Of tributes to the common weal,
 And kindnesses that strangers bless;

Of piety without disdain,
 Duty that does not banish joy,
 And gayety without alloy
 That gives no fellow creature pain;

Of grand achievement, glorious name,
 Yet based in honor firm and true,
 So naught of evil may imbue
 The escutcheon of our country's
 fame.

Stars! these your tidings, glad and
 good,—
 Can we but, like the Magi, see
 The Christ that was, that is to be,
 Present in higher humanhood?
 —December Success.

Chemistry Examination.

(1) What is the law of the
 boiling point of water?
 Answer—Water boils when the
 tention of the atmosphere is super-
 incumbent to the square root of its
 density.

Manager Bragg has handed in his
 report to the Advisory Board for the
 season of 1901. He makes careful
 enumerations of both receipts and
 expenses. Mr. Bragg has made us a
 Manager to be proud of, and it is to
 be regretted that we cannot secure
 his services for the next season.

Boys

The advertisers in these columns
 desire your patronage and by all
 means should have it. Those who
 advertise here are the leading mer-
 chants in the towns of Auburn and
 Opelika, and they carry in their stock
 the best of everything.

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 look over these advertisements and
 see who to go to for such as you want.
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 for that yet to come.

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 Atlanta, Ga. Montgomery, Ala.
 C. A. WICKERSHAM, Pres. & Gen. Mgr., Atlanta, Ga.



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